

DALLAS CEC MEMBER CHAPTER MEETING

Monday, September 26, 2011 | 11:30 a.m. to 1:00 p.m. | Cityplace, Dallas

Lake Highlands Town Center

Presented by Karl Stundins, ACIP, Area Redevelopment Manager, City of Dallas and Stephanie Colovas, Senior Managing Director, Acquisitions/Development, Prescott Realty Group

Karl Stundins, ACIP, is a planning/economic development/historic preservation professional with thirty years of experience with a record of attracting new investment and housing to downtown areas and nearby neighborhoods in cities of various sizes.

Over the last fourteen years with the City of Dallas, Karl has negotiated redevelopment deals representing \$2.8 billion in new private investment (with a related \$4.5 billion in non-subsidized development) using \$318 million in public funds to stimulate this investment (96 separate public/private transactions and 115 related private projects).

Karl has managed operations for nineteen City of Dallas Tax Increment Financing (TIF) Districts some of which include State-Thomas, Cityplace, Oak Cliff Gateway, Cedars, City Center, Farmers Market, Sports Arena, Vickery Meadow, Downtown Connection, Southwestern Medical, Design District and Deep Ellum. Property values in districts have increased by approximately \$3.0 billion during this period.

Karl has a degree in Planning from the University of Iowa and earned an MBA from Drake University.

Stephanie Colovas is responsible for development, acquisitions and asset management at Prescott Realty Group.

Before Prescott, Stephanie was a Director with Crow Holdings where she was responsible for acquisitions, asset management and dispositions of office properties nationwide. Stephanie was also a Vice President and Investment Officer with AMRESKO Capital Trust from where she sourced, underwrote and closed debt and equity office and retail investments. Prior to AMRESKO, Stephanie was an Acquisitions Manager with Sarofim Realty Advisors, a pension advisory firm, where she was involved in office and retail acquisitions totaling in excess of \$1 billion. Stephanie began her real estate career with Baldwin-Harris Company, a local Dallas development and, followed by Prentiss Properties where she was a Project Accountant.

Stephanie received a Bachelor of Arts degree from The University of Michigan and earned an MBA from Southern Methodist University.

Please RSVP no later than **Thursday, September 22, 2011**. Cancellations must be made **72 hours** in advance of the meeting and no shows will be charged for the meeting. Meals cannot be guaranteed without a reservation.

TO REGISTER, [CLICK HERE](#).

BEST BUSINESS PRACTICES SEMINAR

Monday, September 26, 2011 | 10:30 a.m. to 11:30 a.m. | Cityplace, Dallas

“CHANGE THINKING ▪ CHANGE BEHAVIOR ▪ MANAGE RISK”

Presented by Susan Mateo, Independent Associate of Pre-Paid Legal Service, Inc. and Identity Theft Shield

There is no charge to attend this meeting. You can make a reservation to attend this meeting by responding to Vicki Reece at vicki@cectexas.org by noon on Friday, September 23rd. *Dallas CEC Member Meeting Reservations MUST be made separately.*



DENISON AND MOORE REAPPOINTED TO NTTA BOARD OF DIRECTORS

NTTA Vice Chairman David Denison and Director Bill Moore recently were reappointed by their counties to serve additional two-year terms on the NTTA board of directors.

The Denton County Commissioners Court approved Denison's reappointment on July 19. Denison has served on the board since October 2005.

The Collin County Commissioners Court approved Moore's reappointment on July 25. Moore has been a member of the Board since September 2009.

The NTTA is governed by a nine-member board of directors. Two members are appointed by each of the four counties within the NTTA's service area (Dallas, Denton, Collin and Tarrant counties). The governor of Texas appoints one member from an adjacent county. The members of the board of directors serve staggered, two-year terms, and no member may be an elected official. Under the NTTA bylaws, the directors elect a chairman and vice chairman every year.

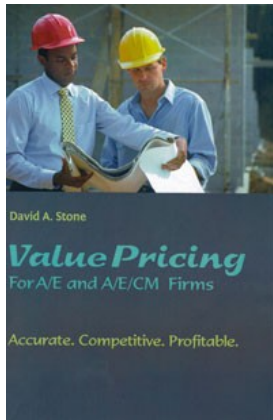


David Denison

Bill Moore

BOOK OF THE MONTH

Value Pricing for A/E and A/E/CM Firms
Accurately. Competitively. Profitably.
BY David A. Stone



In the age of intense competition, the most difficult and critically important task that a design or CM firm principal or a project manager takes on is setting a price for services that is competitive, accurate, and profitable. Superb qualifications, unbeatable customer service, and top-notch project delivery just get you to the table these days; establishing a competitive price that contributes to profitability is the paramount challenge.

David Stone takes readers through the necessary skills and "profit arithmetic" basics of setting fees with logic and a systematic process instead of as a "throw-a-dart-at-the-wall" exercise or through reliance on outdated "rules of thumb."

He addresses the issue of types of services, from commodity services to value-added services business models, describing the strategies and market issues to ensure perception matches services delivered, at fees that are justified wherever they fit on the curve.

Whether you are a principal, project manager or aspiring project manager involved in putting a price on your services, you need the skills and insights explained in this book. [Click here for more information or purchase.](#)

ARLINGTON TECHNOLOGY ASSOCIATION

Engineering Ethics Seminar

Wednesday October 12, 2011 | 7:00 a.m. | Neederman Hall, UT Arlington

David Howell, P.E., Director of Licensing for the Texas Board of Professional Engineers, will present an Engineering Ethics Seminar for Professional Engineers at 7:00am on Wednesday, October 12 in Nedderman Hall on the UT Arlington campus. Attendance at the seminar will meet the one-hour of ethics instruction required to maintain P.E. licensure.

The \$24.99 registration fee will support scholarships for freshman engineering students. [Click here to register.](#)



Coming Up Online

September 28—De-mystifying the Lost Commandments of Business Ethics

Business scandals from Madoff to Murdoch have made headlines and caused government regulators, media and the public to become increasingly sensitive to ethical lapses by businesses. Internet and social media now provide avenues for such lapses to be publicized, amplified and to remain in the public eye for unprecedented periods.

In this timely webinar, Rich Nelson of Nelson Kinder + Mosseau PC, attorney and businessman experienced in the construction industry, presents a broad ranging discussion of business practices involving hidden ethical pitfalls that resulted in serious problems for well-intentioned people. Nelson reviews a series of widely publicized events to uncover and explain their broader ethics implications for your firm's everyday business practices and decisions.

To read more and to register, [click here](#).

September 29—The Five Traits of Best-In-Class Companies

The continued economic turmoil is challenging leaders of consulting firms in our industry on how best to survive, let alone thrive in uncertain times. The past few years have been unlike other downturns in history and the economy continues to offer no safe havens for business--or does it?

Why have some firms done better than others? Is it market position or the way they manage their business or more? This webinar will explore five traits that best-in-class companies seem to have in common. Attendees will learn the concepts of what these firms do and how they do it--to deliver better success in every category of their business.

To read more and to register, [click here](#).

October 13—USACE's Sustainability Program: An Inside Perspective

As a steward for some of the nation's most valuable natural resources, the United States Army Corps of Engineers (USACE) must strive to achieve environmental sustainability, delivering products and services that provide sustainable solutions and address short and long-term environmental, social, and economic issues.

Adoption of Environmental Operating Principles in 2002, along with the USACE's Campaign Plan to deliver innovative and sustainable solutions to the nation's engineering challenges, set the stage for all of the Corps' work.

Furthering the Corps' commitment to sustainability, Executive Order 13514: Federal Leadership in Environmental, Energy and Economic Performance, called for increased focus on sustainability, requiring federal agencies to meet energy, water, and waste reduction targets in an effort to reach sustainability goals and serving as a mechanism to bring the Corps' independent actions together.

To read more and to register, [click here](#)



MARK YOUR CALENDARS NOW FOR THE DALLAS CEC 2011 MEMBER CHAPTER MEETINGS

DATE	DAY	TIME	LOCATION	SPEAKER	TOPIC	TOTAL PDH CREDITS
September 26	Monday	11:30 a.m.	Cityplace	Karl Stundins, Area Redevelopment Manager , City of Dallas and Stephanie Colovas, Senior Managing Director, Acquisitions/Development, Prescott Realty Group	Lake Highlands Town Center	.5
October 24	Monday	11:30 a.m.	Cityplace	Tim H. McKay, P.E., Senior Vice President, Rail Program Development, DART	Future Projects in DART's Strategic Plan	
November 28	Monday	11:30 a.m.	Cityplace	Randy Redmond DFW CDA Implementation Program Director, TxDOT and Matt MacGregor, DFW CDA Project Manager ,TxDOT	CDA's	
December	No meeting					

CONTACT INFORMATION

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Dallas Council of Engineering Companies

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